Agri-Food Trade between Mexico & Canada
2005 - 2015

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Exportaciones</th>
<th>Total Importaciones</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>547</td>
<td>802</td>
</tr>
<tr>
<td>2006</td>
<td>783</td>
<td>964</td>
</tr>
<tr>
<td>2007</td>
<td>1,114</td>
<td>1,209</td>
</tr>
<tr>
<td>2008</td>
<td>901</td>
<td>1,468</td>
</tr>
<tr>
<td>2009</td>
<td>948</td>
<td>1,053</td>
</tr>
<tr>
<td>2010</td>
<td>1,193</td>
<td>1,375</td>
</tr>
<tr>
<td>2011</td>
<td>1,290</td>
<td>1,750</td>
</tr>
<tr>
<td>2012</td>
<td>1,332</td>
<td>1,779</td>
</tr>
<tr>
<td>2013</td>
<td>1,510</td>
<td>1,557</td>
</tr>
<tr>
<td>2014</td>
<td>1,535</td>
<td>1,666</td>
</tr>
<tr>
<td>2015</td>
<td>1,360</td>
<td>1,659</td>
</tr>
</tbody>
</table>
Mexico-Canada Agri-Food Trade Balance 2015-2016

<table>
<thead>
<tr>
<th></th>
<th>Jan-Dec 2015</th>
<th>Jan-Dec 2016</th>
<th>% Change 2016/2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Exports</td>
<td>1,657</td>
<td>1,844</td>
<td>11.20%</td>
</tr>
<tr>
<td>Total Imports</td>
<td>1,361</td>
<td>1,310</td>
<td>-3.70%</td>
</tr>
<tr>
<td>Trade Balance</td>
<td>297</td>
<td>533</td>
<td>79.60%</td>
</tr>
</tbody>
</table>

Mexico’s fresh produce consumption in Canada:

- 9 out of 10 avocados
- 7 out of 10 cucumbers
- 7 out of 10 tomatoes
- 7 out of 10 zucchinis
- 6 out of 10 mangoes
- 6 out of 10 peppers
- 5 out of 10 papayas
- 5 out of 10 berries
Memorandum of Understanding between SAGARPA and APLU
(Signed September 2016)

a) Strengthen communication to foster greater cooperation

b) Promote scientific research, knowledge transmission and technological innovation in order to promote public policies design for sustainable resource management;

c) Collaborate bilateral, triangular and multilaterally with Latin America and the Caribbean as well as countries in other regions through research, extension and training aimed at strengthening the scientific and technical knowledge, promotion and disseminating policies, plans, programs and effective and efficient practices;

d) Define a framework of cooperation, consultation and exchange of information, promotion and follow up of research, training, expertise and information activities;

c) Promote collaborative activities under 2030 sustainable development agenda.
MEXICO UNIVERSITIES MEMBERS OF APLU

- Instituto Politécnico Nacional, IPN
- Universidad Autónoma de Nuevo León, UANL
- Universidad de Guadalajara, UDG
- Universidad Nacional Autónoma de México, UNAM
- Universidad Veracruzana, UV

SAGARPA’S MOU National Institutions

- Universidad Autónoma Agraria Antonio Narro
- Colegio de Postgraduados

SAGARPA’S MOU International Institutions

- Universidad de British Columbia
Memorandum of Understanding between MEX-CAN Universities

University of Guadalajara

- Laval University - Student Exchange Program & Credit Equivalency
- McGill University – Exchange programs for students and teachers, seminars, publications, short academic programs
- University of Guelph - Research projects, exchange programs, courses and seminars, publications.
- University of Saskatchewan – Student Exchange Program
- University of Alberta – Exchange of students and teachers, research projects, publications, collaboration in courses, seminars and academic programs.

Universidad Autónoma Agraria Antonio Narro

- Old’s College Alberta – Student & Teacher Exchange

Universidad Autónoma de Chapingo

- CREPUQ Student Exchange Program (Quebec Universities)
Thank you

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